

Architectures for LonWorks® Home Automation Systems

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Open Control Networks Echelon's Vision



- Virtually every component will have it's own intelligence...
- Intelligent Devices Anywhere
- ..and they will be effectively tied together
- Working Together
- ...to support integrated functional control
- Based on a Global Standard
-LonWorks



What is Possible Today **Increasing Business LONMARK®** Intelligence ESPAÑA **Transforming Data into** Knowledge **Connecting Networks** INTERNET to Networks **Enabling Intelligent Devices and Networks ECHELON**

LonWorks European Standard



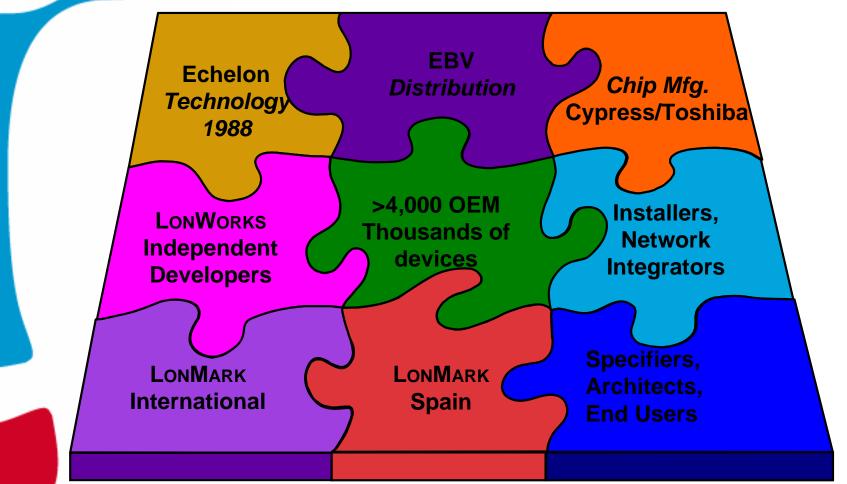
- EN14908 Series 1 & 2 (protocol & twisted pair communication)
 - Since 2005
- EN14908 Series 3 & 4 (Power Line & IP 852)
 - Since end 2006

Note: Historically the protocol is also known as LonTalk® or ANSI/CEA/EIA 709.1-2-3 in USA



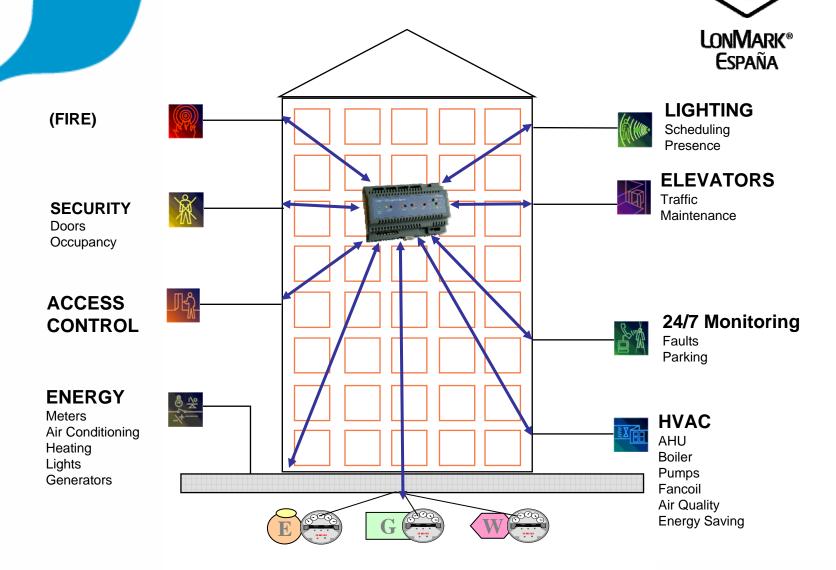
EN14908 Ecosystem - Players







EN14908 Global Building Management





Coeur Defense



Coeur Défense 5-7, place de La Défense Quartier Défense 4 92 La Défense

- Biggest Office centre in Europe, in La Défense, Paris
- Over 182,000 m² and 5 towers
- 8 restaurants, 2.800 parking places

Building Automation System

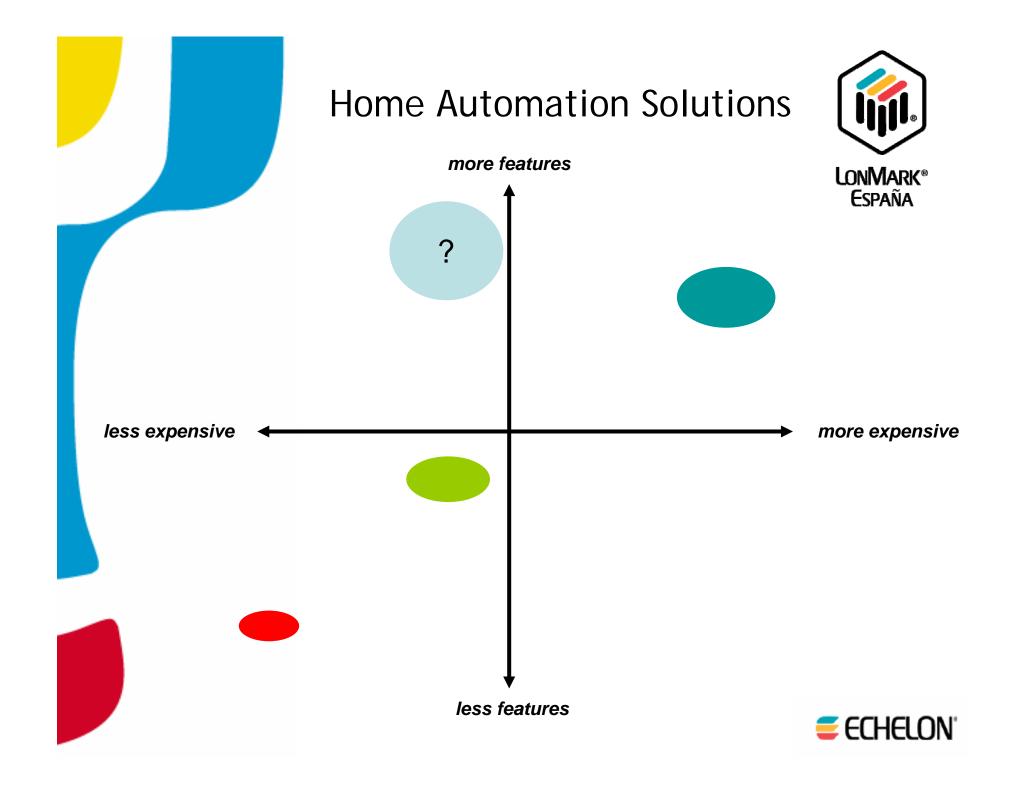
- 15.000 LonWorks devices
- i.Lon 100-based architecture













New Landscape



- LonWorks® is now accepted as an open standard
 - ANSI/CEA 709.1-2, EN14908
- Echelon actively participates in CEN, CEA, ISO
 - Committees/members reveal new opportunities
- Echelon engagement with UPnP
 - Technical and steering committee
- Cost-effective, home-specific power line solution
 - Power Line Smart Transceivers, switched-leg circuit
- CECED (European appliance manufacturers association) AIS protocol implemented with LonMark
 - Development of a powerful self-installation methodology
- Adoption by Samsung and Simon has garnered a lot of interest
 - Legitimized LonWorks technology for use in home automation
- Emergence of market movers in international markets
 - Samsung
 - Simon
 - KyungDong



Home Automation Market Entry Points

 Audio/Video integration with lights & blinds, ...

PCs and A/V Equipment

Remote service and diagnostics for appliances

- Intrusion / Gas / Water leakages notification
- Smart maintenance



Service

Providers

Security

Safety

Comfort

Scenarios

Consumer Products

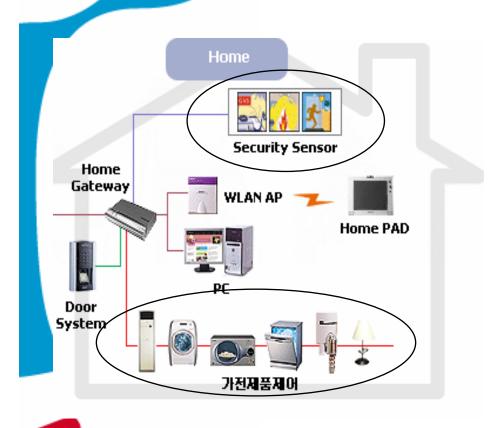
Energy Saving

- · Utility load shedding
- Energy measurement and management with electric utility
- Intelligent white goods and smart devices



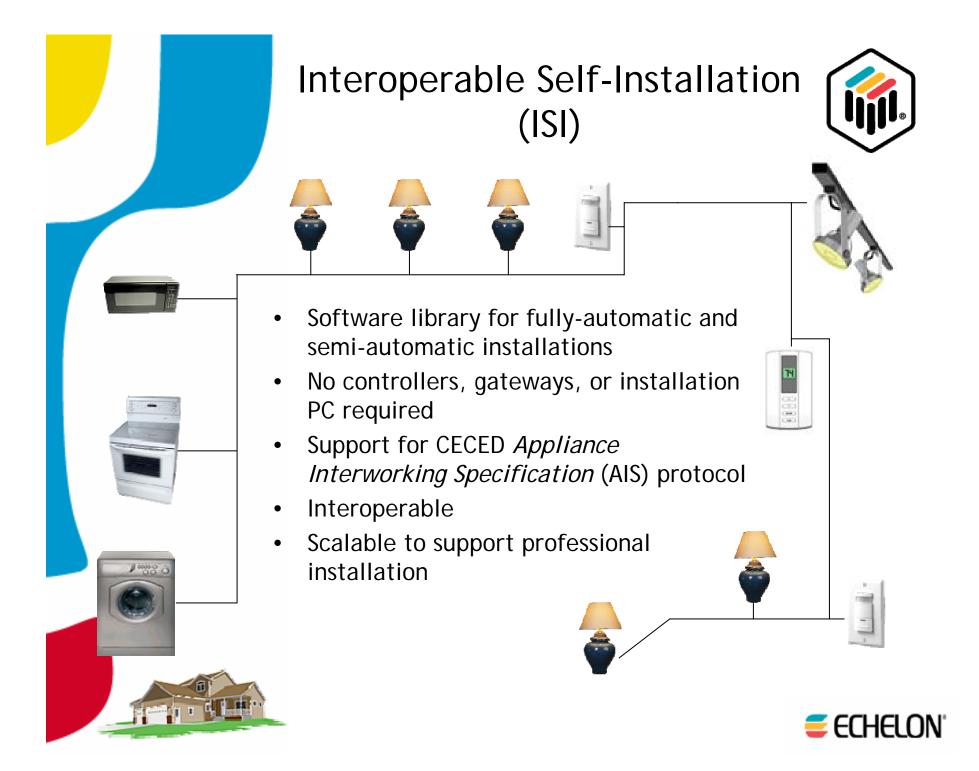
Consumer Expectations





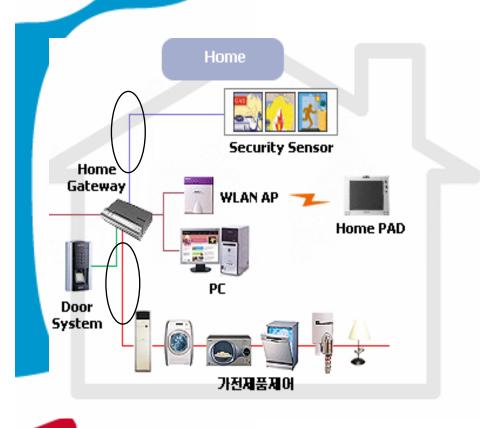
• Easy configuration and installation











- ✓ Easy configuration and installation
- Security and reliability



New Powerline Technology for the Home

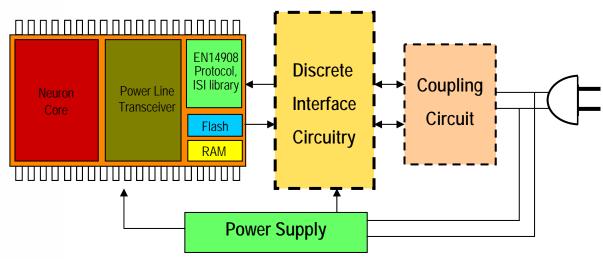








- Full System-On-Chip
- Integrated *ISI technology*
- Smaller devices
- Shorter time-to-market
- Availabilty Q3-07



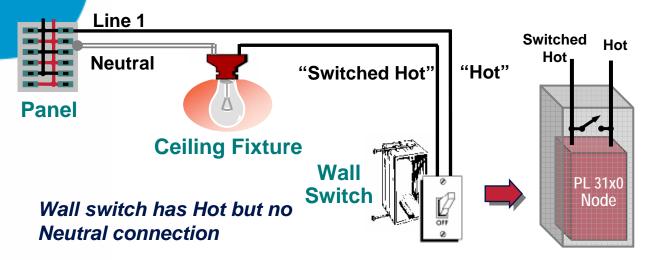




Switched-Leg Operation



ESPAÑA



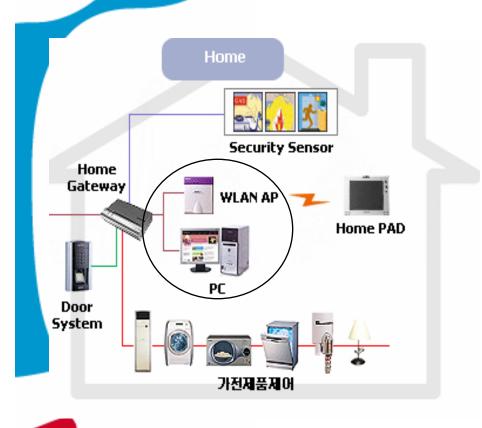
- Support for switched-leg circuits is essential for any type of home control application
 - 50% of all homes
- Echelon's power line technology can operate on a switched-leg lighting circuit
 - Low-current node operation, high immunity to noise, amplifier for wide impedance variations
 - Fluorescent and incandescent bulbs







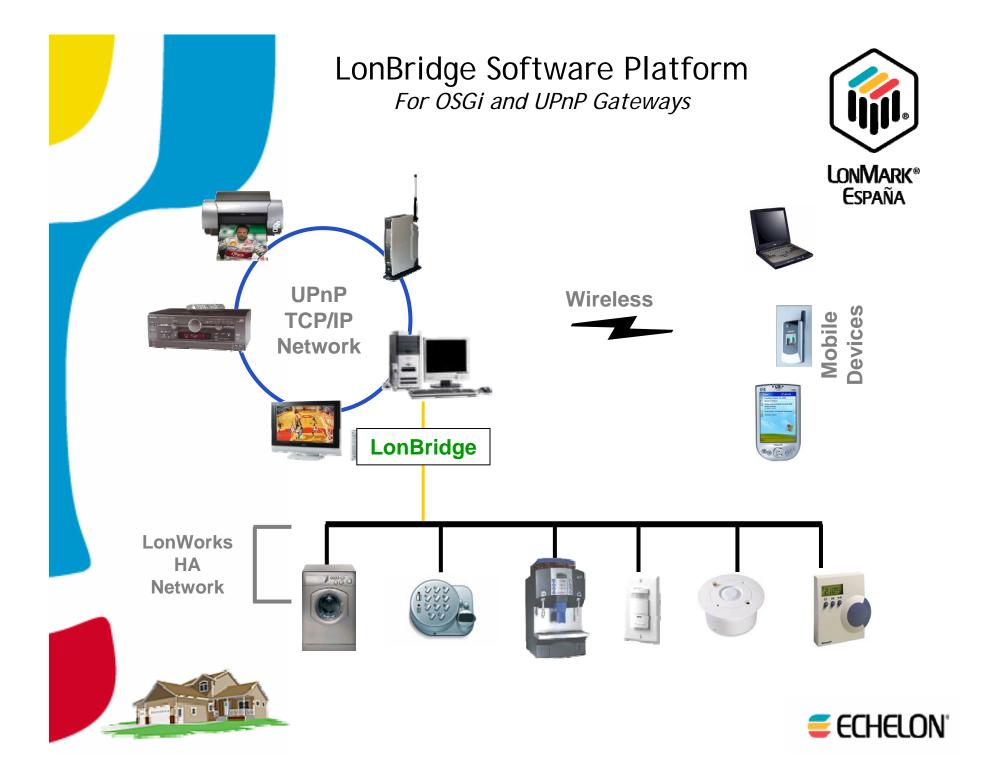




- ✓ Easy configuration and installation
- ✓ Security and reliability
- Seamless interoperation and integration into data network



Convergence of Control & A/V Loniviark® España **UPnP** Wireless TCP/IP Mobile **Network** LonWorks HA **Network ECHELON**

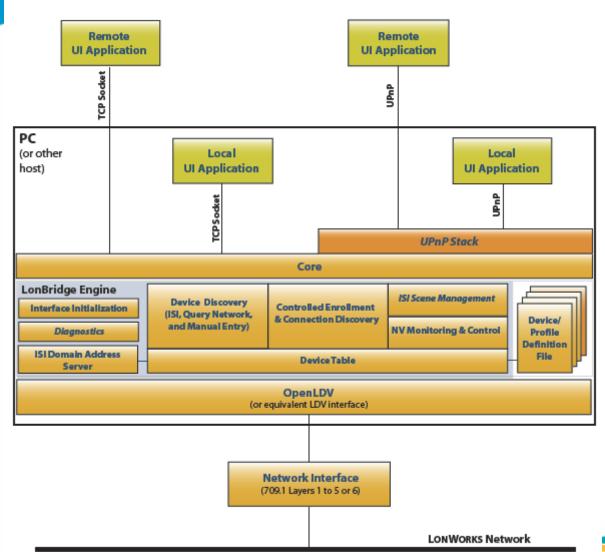


LonBridge Software Platform

Architecture

Echelon LonBridge™ Block Diagram

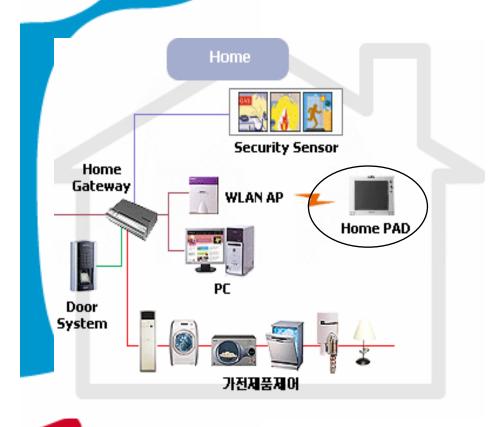






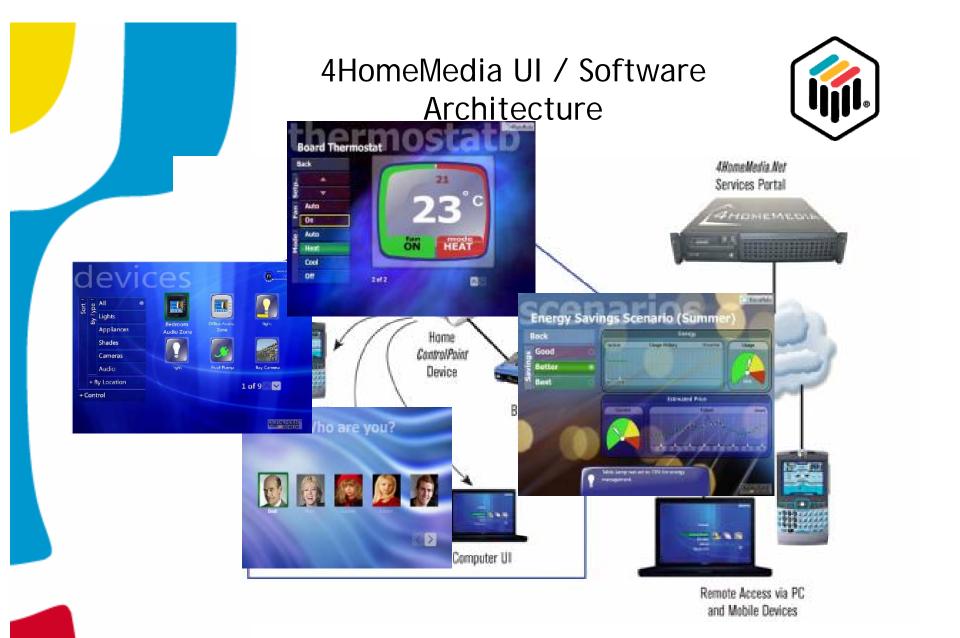
Consumer Expectations





- ✓ Easy configuration and installation
- ✓ Security and reliability
- ✓ Seamless interoperation and integration into data network
- Intuitive controls

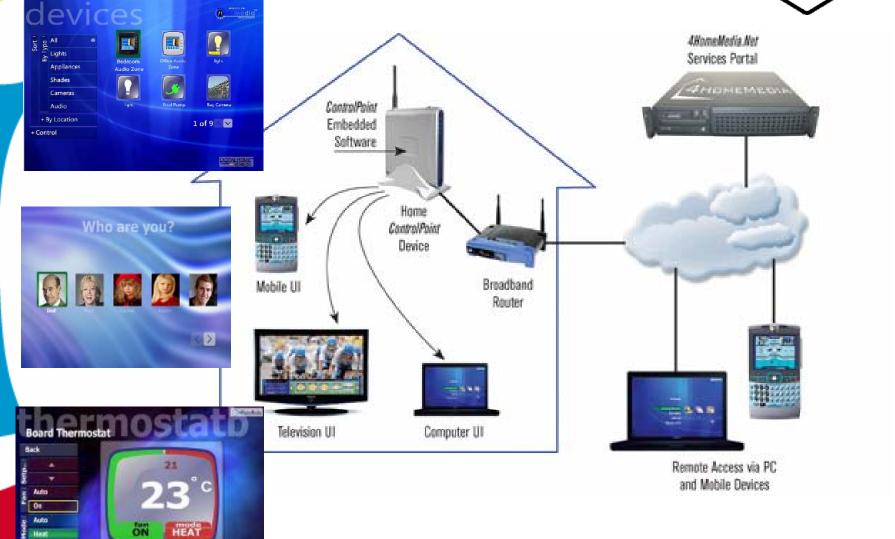






4HomeMedia UI / Software Architecture



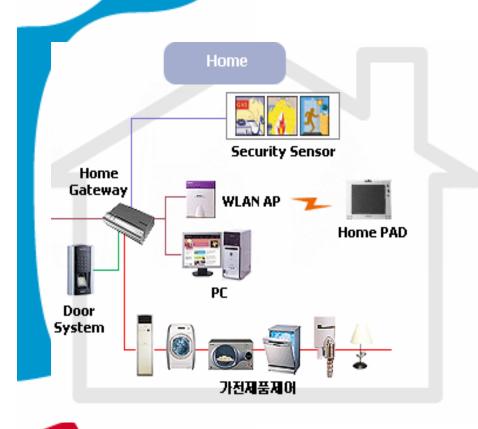


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- ✓ Easy configuration and installation
- ✓ Security and reliability
- ✓ Seamless interoperation and integration into data network
- ✓ *Intuitive* controls

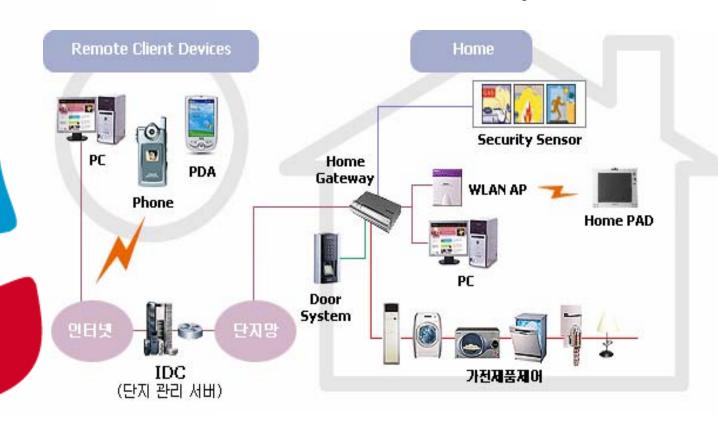






- Simon Vit@
- ISDE Domolon
- eControls

- Samsung HOMEVITA
- KyungDong
- DongMoon
- Secyourit SIENNA











Introducing The Digital Home® Alliance



Goals

- Create consumer awareness of compatible, affordable, off-the-shelf products
- Help members reach more customers
- Market Approach
 - Promote <u>value</u> not technology
 - Establish a global network of industry leaders offering home automation products and services





Alliance Structure



- Flat organization with no membership tiers
 - One membership level only
- No membership fees
 - "Pay as you go" marketing programs
- Special reference designs for Echelon home automation products





Alliance Actions



- Logo Program
- Establish home control in terms of value to consumer
- Deemphasize technology, protocol and hide complexity from consumers
- Dedicated Web Portal <u>http://www.digitalhome.com</u>
 - Collaborative site managed by Echelon
 - Member companies may provide
 - Promotional Contents
 - Hypertext links
 - Application stories and articles





















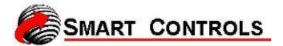


































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Thank You

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